

Positive Networking[®] & Relationship Management in Turbulent Times

Speaker Darcy Rezac



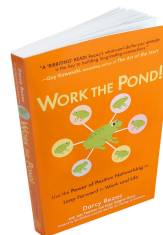
Darcy Rezac

is Managing Director & Chief Engagement Officer, The Vancouver Board of Trade and Chief Executive and the Rix Center for Corporate Citizenship & Engaged Leadership and is recognized as an international networking expert by the World Economic Forum.

In turbulent times face-to-face is the real currency of relationships and it doesn't happen from behind a desk. Darcy Rezac will share the tried-and-true techniques of *Positive Networking*[®] —which has been described as the “world's best definition of networking.

Highlights include:

- Enhanced trust and reputation
- The seven steps N.E.T.W.O.R.K
- The *Engaged Leadership Matrix**
- Capacity: how to build and maintain a network
- Best Message Advantage/Telling your Story



*Darcy Rezac, with university business deans, Daniel F. Muzyka and Ali Dastmalchian, have been involved in a large-scale study developing and testing his *Engaged Leadership Matrix* model (also known as the *RDM Matrix*) among Canadian managers and executives.

DARCY REZAC: NETWORKING, ENGAGED LEADERSHIP, BEST SELLING AUTHOR

His best-selling book, *Work The Pond!* (Prentice Hall), written with Judy Thomson and Gayle Hallgren-Rezac, has been described as “The Connector’s Handbook.” It has been published in Canada, the US, and translated



and published in China, Korea and Russia.

“The book couldn’t be more timely--and timeless” Steve Forbes, *Forbes*

“Darcy Rezac...claims he invented networking. He didn’t--he just perfected it.” Peter C. Newman, *Titans*